# ICS 132: Organizational Information Systems Organizational Communication

### overview

- · communication and decision making
  - information systems support decision making
    - information access
    - information sharing
    - coordination
- · communication and genre
- communication and organisational structures
- typology of information systems

# mintzberg on managers

- managers don't spend much of their time "making decisions"
- they spend their time talking to people:
- to understand the problems they're having
  - to get ideas from people
  - figure out if people are doing the right things
  - encouraging people to do good work
  - helping people sort out problems

## what does communication do?

- · various functions
  - sharing information "all on the same page"
  - getting information from place to place
    - · what's happening over there?
    - remember, responsive to environment
  - building trust
- communication supports decision-making
  - three phases
    - preparation
    - informingmonitoring

- aspects of communication
  - formality
  - directedness
  - temporality
  - richness
  - persistence
  - genre

- the emergence of the memo
  - the form of the memo
    - "to", "from", "subject" headings
    - subheads and lists
    - formal language
    - no greeting or sign-off
  - the memo wasn't always around
    - essentially invented between 1870 and 1920
    - why?

# the emergence of the memo

- · organisational growth
  - geographical growth
    - everyone doesn't share a common environment
  - structural growth
    - the emergence of middle tiers of management
- Scientific Management
  - documenting the process
  - regimenting and controlling organisational work
- technology
  - typewriters and filing cabinets

# genres of communication

- · genre is a social construct
  - it provides a set of expectations
  - it makes actions meaningful and sensible
  - it supports coordination between participants
  - it emerges from interactions over time
- genre has technical components, too
  - it is tied to the medium of production
    - timeliness
    - distribution

# genres of communication

- the committee meeting
- the resume
- the memo
- the presentation
- the conference
- · what are:
  - their components?
  - their functions?

# using genres

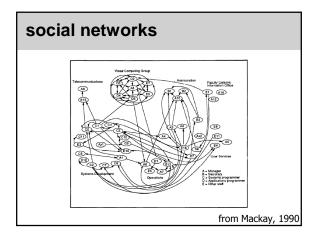


### electronic memos?

- email as a medium for electronic memos
  - email shares some properties with memos
    - the formal structure
    - enabling one-to-many communication
  - in the 80s, many organisations introduced email
    - automating vertical communication
      - distributing instructions, reporting results
    - the unexpected outcome...

### social networks

- "it's not what you know, it's who you know"
  - multiple, overlapping groups
  - remember the functional organisation structure?
- the spread of organisational information
  - how does information spread?



### newer forms

- communication is always evolving
  - different technologies support different genres
- newer forms:
  - desktop videoconferencing
  - corporate intranet
  - enterprise information portal
  - workplace IM

# Western Electric is crossing a telephone with a TV set.

# the failure of videoconferencing

- 1970s videoconferencing failed spectacularly
  - technical reasons
    - interacting with artifacts
    - resolution, field of view, etc
  - cultural reasons
    - why won't you come to meet me?
    - the formal and informal aspects of meetings

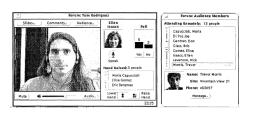
# desktop videoconferencing

- · desktop videoconferencing is quite different
  - 1990s: H.261 over ISDN
    - ISDN is 128kbps data + 16kbps signal
    - QCIF: 176 x 144, 5-10fps
  - 2000: Internet
    - Quicktime, RealPlayer, streaming video
- what factors make it more successful?
  - a different niche
    - less expensive makes it less formal
    - spontaneity
  - immediate control of technology
  - combined with other forms of communication

# distance learning

- · video for distance learning?
  - California Master Plan for Higher Education
  - opportunities
    - extending reach
    - accessing archives of material
  - problems
    - interaction asking questions, getting answers
    - feedback hard to gauge how material is going over

# distance learning



This is from Sun... interesting work from Microsoft too...

# decision-making

- mintzberg's description
  - the role of communication in decision-making
- · problems in decision making
  - framing
  - recency effect
  - primacy effect
  - poor probability estimation
  - overconfidence
  - escalation phenomena
  - association bias
  - groupthink

# decision-support systems

- · explicitly supporting decision making
  - embody a model of the process
    - e.g. gather data, formulate hypotheses, determine criteria, brainstorm alternatives, select and evaluate, compare, decide
  - two forms of support
    - specialised tools for parts of the process
    - managing the process overall
    - individual tools focus on analysis, group on process
  - issues
    - domain knowledge
    - DSS vs data mining vs information visualisation

# alter's system typology

- office automation
- communication
- · transaction processing
- management information systems
- · decision support systems
- · execution systems

# OA & TP

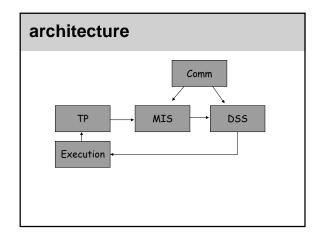
- · office automation
  - certain classes of workflow (focus on *automation*)
  - Alter includes productivity tools
    - it's not clear that Word automates much
- transaction processing
  - primarily, databases
    - also their immediately surrounding processes
      - data validation
      - notifications

# MIS/EIS

- · focus on "keeping on top of things"
  - monitoring performance
  - maintaining coordination
- it's a question of perspective
  - databases record what's going on
  - MIS systems contextualise it
- MIS -> EIS?
  - Alter tries to persuade us that this is a real difference...

# execution

- helping you actually do the work
  - workflow & monitoring technologies
  - specialised applications for specialised work
    - surgical, TELE, graphic design...
  - expert systems
    - capturing procedural knowledge and making it available
    - remember who's the expert...
      - the trick to knowing something is knowing when and how to apply it



# problems

- information overload
  - 1996 paper: "mean number of inbox items is 2482"
- misinterpretation
- · social context
- power relationships
  - difficult for people in the middle
- privacy
  - who owns your email?

# summary

- communication isn't just bits on the wire
  - communication achieves coordination
  - communication supports decision-making
- · communication isn't just what's said
  - genres shape and structure our expectations
  - genres provide resources for interpretation
  - $\boldsymbol{\mathsf{-}}$  the medium is the message
- typology of information systems
  - these are *facets*, not absolutes